#### believe nothing,

no matter where you read it or who has said it, not even if i have said it, unless it agrees with your own reason and your own common sense.



guatama buddha

Chapter 6

### Why Can't We Trust Our World?

## Thinking is Hard

- It's easy to lose objectivity when we are emotionally invested in something
- However, the more important the topic, the more critical it is that our reasoning be sound
- Unless a claim is made hyperbolically, it's often not given good attention

20 <sup>TH</sup> CENTURY HEADLINES REWRITTEN TO GET MORE CLICKS					
	WIC SURVIVORS SHOULD HAVE DIED				
MOD INTI WITHOUT VIE 1928 - THIS ( MOST EMBARRASSING REACTIONS TO 1929 THE STOCK MARKET (RASH [GIF3]	ONE WEIRD MOUD KILLS ALL GERMS				
	GE 9 NAZI ATROCITIES WILL MAKE LOSE FRITH IN HUMANITY				
12 NIP SULPS POLENTIALLY	POLIO WITH THIS ONE WEIRD TRICK YEAR'S ASSASSINATIONS RANKED MOST TO LEAST TRAGIC				
YOU WON'T <i>BELIEVE</i> WHAT 1986- UATCI THESE PEOPLE DID TO THE - 1989 WILL 1	/DEO OF A TERMINALLY ILL CHILD INIS THE <i>CHALLENCER</i> LAUNCH BREAK YOUR HEART O SIGNS YOU'RE A 905 KID				

### **Confirmation Bias**

- We are naturally predisposed to pay more attention those things that support our existing beliefs and dismiss contrary evidence
- This can lead us to false inductive inferences by skewing what information we weigh more heavily in our decision-making

### How We Believe

- Personal experience and reflection inform our beliefs, but much comes from external sources

   News, online, what people tell us
- But those who give us information are all prone to the same biases we are
- We can be easily fooled by others, either inadvertently or purposefully

## Motivated Reasoning

- The foundation that underlies our use of confirmation biases
- We develop background rationalizations to justify holding our beliefs
- This occurs even in the face of strong contrary evidence and argument

## The Backfire Effect

- When we present evidence that contradicts what someone else believes, that person is more likely to dig in and resist correction than to accept that they were wrong
- Instead of facts serving to undermine false beliefs, they can serve to reinforce those errors

## The Backfire Effect

- Countering this is possible, but not easy
- May be done through providing persistent, consistent correction
- Providing explanations, not reasons, may also be useful in correcting beliefs

#### **Filter Bubbles**

- Personalized news services and internet searches tend to provide what you want to hear, not a neutral or opposing point of view
- Problematic because this only serves to reinforce one's confirmation biases
- Especially prominent on social media

### **Filter Bubbles**

- To help pop the bubble, you must counter your instincts and seek information that may counter what you believe
- As with the scientific method, disconfirmation is key to being able to be truly informed
- Simply knowing answers exist is much less useful than knowing what the actual answers are

### **Moral Panics & Health**

- Most people regard their personal health as highly important
- As such, this can lead us to paying more attention to hyperbole and misleading information if it promises to improve health
- Dietary issues are a great example of this

## **Dietary Hyperbole**

- Scientific findings have a builtin degree of uncertainty
- But uncertainty doesn't sell well and tends to be less compelling to the public
- People want simple answers and miracle cures



### **Dietary Hyperbole**

- Being right means embracing the possibility that you might be wrong
- When faced with "amazing" or "miracle" bestselling diets that promise quick change, it's important to *think* about the message
- For example: Is sugar addictive?

### Is Sugar Addictive?

- Several recent films and books have made this claim
- "...more powerfully addictive than alcohol, cocaine or even heroin."



(Hyman, 2014)

### Is Sugar Addictive?

- It depends at least partially on how you define "addiction" and "addictive"
- Someone can be "addicted" to something, but is that the same as something being "addictive"?

### Addiction

- Jane is addicted to heroin
- Sally is addicted to playing Minecraft
- Is this the same type of addiction or not?



# Types of Addiction

- Activities that we like are highly rewarding at the brain level, resulting in dopamine release

   So, one might get "addicted" to Minecraft because of how much fun they have playing
- But *things* that are "addictive" tend to be something that almost all people would find rewarding and want to keep doing

## So, Is Sugar Addictive?

- Maybe in the sense of being consumed by some people to the problematic level, but not really in the sense that nicotine or heroin is
- People can (and are) certainly eating too much sugar, but it probably isn't an addiction in a clinical sense

### Sensationalistic Press

- One of the other reasons people have misconstrued ideas about things like "sugar addiction" is that sensationalism sells
- This can lead to press releases and reporting on scientific findings that is exaggerated
- "Chocolate causes weight loss!"

### **Exaggerations & Press Releases**

- Recent study found that over 1/3 of university-written press releases contained advice or claims that were exaggerated
- The news articles about those studies were overwhelmingly exaggerated as well
- It's not just the media's fault!

## Conclusions

- To be a good critical thinker, we shouldn't be invested in the conclusions, but in how we got to those conclusions
- Carefully examining what you are being told and how it is being presented is crucial to not being fooled by your world

